



# City of Richmond

## Report to Committee

**To:** General Purposes Committee

**Date:** February 6, 2017

**From:** Tim Wilkinson  
Acting Fire Chief

**File:** 99-Fire Rescue/2017-  
Vol 01

**Re:** Purchase of Two Fire Pumper Apparatus

### Staff Recommendation

1. That the report titled "Purchase of Two Fire Pumper Apparatus", dated February 6, 2017 from the Acting Fire Chief, Richmond Fire-Rescue, be received for information.
2. That the Chief Administrative Officer and General Manager of Law and Community Safety be authorized to execute a contract with Wholesale Fire & Rescue Ltd. for the purchase of two Fire Pump apparatus in 2017.

Tim Wilkinson  
Fire Chief  
(604-303-2701)

REPORT CONCURRENCE		
<b>ROUTED TO:</b>	<b>CONCURRENCE</b>	<b>CONCURRENCE OF GENERAL MANAGER</b> <sup>(ACTING)</sup>
Finance Department	<input checked="" type="checkbox"/>	
<b>REVIEWED BY STAFF REPORT / AGENDA REVIEW SUBCOMMITTEE</b>	<b>INITIALS:</b> DW	<b>APPROVED BY CAO</b> 

## Staff Report

### Origin

During the December 21, 2016 Special Council meeting Council directed staff to negotiate with Wholesale Fire & Rescue Ltd. for the purchase of two (2) Fire Pump apparatus in 2017 to be approved by Council.

This report supports Council's 2014-2018 Term Goal #1 A Safe Community:

*Maintain emphasis on community safety to ensure Richmond continues to be a safe community.*

*1.2. Program and service enhancements that improve community safety services in the City.*

### Findings of Fact

In August of 2016, the City of Richmond issued a Request for Proposal (RFP 5732P) to the market place for the purchase of one (1) Pumper Apparatus and one Quint Fire Apparatus for Richmond Fire Rescue with Wholesale Fire & Rescue Ltd. (WFR) being evaluated as the successful Proponent. However, no contract was awarded for the fire pumper apparatus as it was over the approved capital budget.

On December 12, 2016, Council approved 2017 Funding for the Fire Equipment Replacement Plan. The approved amount includes the amount required to complete the purchase of the pumper apparatus originally planned for replacement in 2015 as well as the pumper apparatus planned for replacement in 2017.

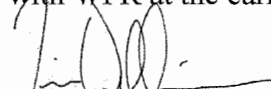
In January of 2017 as directed by Council, staff entered negotiations with WFR on the purchase of the two fire pumper apparatus based on the conditions identified within RFP 5732P. Staff were able to negotiate the holding of the 2016 pricing (a 3% savings over 2017 pricing) along with the maintenance of all conditions within RFP 5732P. The negotiated price is within budget.

### Financial Impact

The negotiated price for the two Fire Pumper apparatus is \$1,945,332 CDN plus \$97,267 in GST and \$136,173 in PST. Funding is available in the approved Fire Vehicle Replacement capital projects.

### Conclusion

The negotiation process has successfully concluded with the maintenance of the 2016 RFP conditions and pricing as such staff recommend moving forward with the execution of a contract with WFR at the earliest opportunity.



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Fire Chief  
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