



City of Richmond

April 29th, 2011

File: 02-0775-50-3958/Vol 01

Business and Financial Services Department

Finance Division

Telephone: 604-276-4218

Fax: 604-276-4162

Attention: To All Respondents

Dear Madame/Sir:

Re: Request for Expression of Interest 3958 EOI – Provision of an Affordable Housing Development at 8111 Granville Avenue and 8080 Anderson Road - Addendum Three (3)

This Addendum includes items of clarification; forms part of the Request for Expressions of Interest and shall be read, interpreted and coordinated with all other parts. Please review and consider the following information in the preparation of your Submissions:

I. Presentation Slides from the *Expression of Interest, Partnering and Housing Needs Workshop*.

- a. BC Non-Profit Housing Association facilitated the Expression of Interest Workshop held on April 12 at Richmond City Hall. The workshop was well attended with 49 participants from diverse sectors (Private, Public, Non-Profit, and Community). Presentations were made by the City of Richmond, BC Housing, CMHC, and BC Non-Profit Housing Association.
- b. The topics discussed during the workshop were: Housing and Core Need Income-Richmond Data, Expression of Interest requirements, Financing and Funding, Resources and Case Studies, Housing Needs Assessment tools and template, and sustainability considerations, and break out discussion groups.
- c. The agenda and presentations are posted on the Affordable Housing Development Opportunity web-page:
<http://www.richmond.ca/services/socialplan/housing/ahdevopp.htm>.

The presentation slides are also appended to this Addendum.

II. Revision to RFEOI:

- a. Please replace the following statement in Section Eight (8) of the RFEOI document:

8. EXPRESSION OF INTEREST SUBMISSION REQUIREMENTS

Respondents should develop their submissions according to the requirements listed in this section Seven (7) for consideration by the City and BC Housing.

With the following statement:

8. EXPRESSION OF INTEREST SUBMISSION REQUIREMENTS

Respondents should develop their submissions according to the requirements listed in this section Eight (8) for consideration by the City and BC Housing.

III. Potential Partnership Registry

- a. The deadline for companies and organizations to express their interest in partnering with Societies that may respond to this REFOI has been extended to 5:00 pm, local time on Wednesday, May 4th, 2011. Please refer to Addendum Two, issued on April 13, 2011 for further information and instructions.

IV. Questions and Answers

- Q.1 How do we keep informed about the progress of the Expression of Interest Process?
- A.1 Please refer to the link to the City's dedicated web-page for the EOI (Affordable Housing Development Opportunities) that is updated periodically with new information, meeting minutes and resources:
<http://www.richmond.ca/services/socialplan/housing/ahdevopp.htm>
- Q.2 How Can Organizations participate, partner or support the Expression of Interest Process?
- A.2 Addendum Two to this Request for Expressions of Interest outlines the process for participating in a potential partnership registry. This information was provided at the Respondent Information Session, noted in the meeting minutes and the Expression of Interest Workshop. Please refer to section III of this Addendum as well as Addendum Two published at:
<http://www.richmond.ca/busdev/tenders.htm>
<http://www.richmond.ca/services/socialplan/housing/ahdevopp.htm>
- Q.3 When is the Closing Date?
- A.3 The Closing Date/Time for Expressions of Interest is 3:00pm, local time on May 16, 2011. Please refer to the Request for Expressions of Interest Document published on the following websites for further information:
<http://www.richmond.ca/busdev/tenders.htm>
<http://www.richmond.ca/services/socialplan/housing/ahdevopp.htm>
<http://www.bcbid.gov.bc.ca/open.dll/welcome?language=En>
<http://www.bchousing.org/programs/proposals>

- Q.4 What if our organization or group would still like to participate, partner or support the 8111 Granville Avenue/8080 Anderson Road or on-going affordable housing initiatives after the Closing Date/Time?
- A.4 Community input, participation and support is an integral part of meeting the affordable housing needs in our community. We would like to hear from you and updates will continue to be posted to the Affordable Housing Development Opportunities web-page after the Closing Date/Time.
- Q.5 Is there a preference where the commercial/community space should be located?
- A.5 We strongly prefer the community/commercial space at street level on Granville Street.

Yours truly,

A handwritten signature in black ink, appearing to read 'Kerry Lynne Gillis', with a large, stylized flourish at the end.

Kerry Lynne Gillis
Buyer 2, Contracting Specialist

KG:kg

pc: Dena Kae Beno, Affordable Housing Coordinator
Community Services Department